

Emailed
5/1/98

ROUs: 1110 / 1210 / 1310 / 1710

**Distribute to RJR Managers w/Chain responsibility
for chains on attached Excel spreadsheet**

51852 8681

RJ REYNOLDS

TOBACCO COMPANY

COPY

J. CAMPBELL / ROU 1610
PROMOTIONAL COORDINATOR

8899 MAIN STREET
WILLIAMSVILLE, NY 14221
(716) 634-4179
FAX (716) 634-3145

March 3, 1998

RJR Account #375878

P. Cox

McLANE-NORTHEAST

JUNE: DORAL B2G1F / PROMOTION #800433

Dear Paul:

Doral B2G1F pre-sleeved product, as well as **450** SKUs of Displays (item #541874) have been ordered to McLane NE to pack and ship this promotion to your participating retail accounts.

PO #s	Product / State	#/Cases Per Style				\$ Amount
		LT MN 100	UL LT 100	FF BX 100	LT BX 100	
	UPC 12300-	25357	25358	25359	25360	
ER3353-01	B2G1F / PA	15	30	30	30	\$20,165.82

PO #ER3351-01

450 Displays / Item # 541874

PRODUCT / DISPLAYS ARRIVAL:

May 18, 1998

Ship Date to Retail:

Week of June 8, 1998

DISPLAY DETAIL

Item #541874 (Displays)

SKU CUBE:

1.2177

SKU WT (w/o Product):

1.9500 lbs

Retail Sales Offer per Sku:

21 Offers

PARTNERS 'BONUS' REPORTING DESCRIPTION

'DOR JUN B2G1F'

51852 8682

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McLane NE

#800433

EACH PRE-SLEEVED 6M CASE CONTAINS 30 WHITE CARTONS.

EACH WHITE CARTON CONTAINS 3 PRE-SLEEVED B2G1F DEALS, PLUS 1 LOOSE LIVE PACK.

EACH DISPLAY CONTAINS 7 WHITE CARTONS OR '21 B2G1F OFFERS'.

THIS EQUATES TO 49 LIVE PACKS PER DISPLAY TO BE BILLED TO RETAIL.

IT IS STRONGLY RECOMMENDED THAT YOU PLACE 1 ADDITIONAL LOOSE LIVE PACK INTO EACH DISPLAY; THIS WILL ENABLE YOU TO BILL RETAIL @ 5 CARTONS PER DISPLAY, RATHER THAN 4.9 CARTONS PER DISPLAY.

Billing per Sku:

5 Savings Cartons (if additional live pack is added to Display)

4.9 Savings Cartons (if additional live pack is NOT added to Display)

PROMOTION DESCRIPTION: SEE ENCLOSED 'WHOLESALE PACKING INSTRUCTIONS'. UTILIZE PRE-ASSEMBLED DISPLAY. BECAUSE THIS PRODUCT IS PRE-SLEEVED, IT IS NOT NECESSARY TO 'LOAD' DISPLAY. RETAILERS WILL HANDLE DISPLAY SET-UP AT STORE LEVEL. SHIP NUMBER OF DISPLAYS TO EACH RETAIL ACCOUNT AS INDICATED ON THE ATTACHED CUSTOMER LIST.

PLACE INTO EACH DISPLAY:

* 7 CARTONS: 2 EACH - DORAL ULT LT 100/ FF BOX 100/ LT BOX 100 AND
1 CTN DORAL LT MEN 100

* 1 ADDITIONAL LOOSE LIVE DORAL PACK
(ADD PACK ONLY IF BILLING @ 5 CARTONS PER DISPLAY)

EACH DISPLAY WILL CONTAIN 21 B2G1F OFFERS, AND EITHER 7 OR 8 LOOSE LIVE PACKS.
(7 PACKS IF ADDITIONAL LIVE PACK IS NOT ADDED BY DIRECT ACCOUNT;
8 PACKS IF DIRECT ACCOUNT DOES ADD AN ADDITIONAL LIVE PACK).

RETAILER WILL PLACE THE LOOSE LIVE PACKS INTO ON-HAND INVENTORY.
(A 'RETAILER PROMOTIONAL PACKING EXPLANATION SHEET' IS INCLUDED IN EACH DISPLAY)

A list of accounts authorized to receive packed displays is attached. RJR will reimburse you \$4.90 per promoted 6M case for all displays packed and shipped to retail on a timely basis. This equates to \$514.50 (105 (6M) cases @ \$4.90).

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McLane NE
#800433

If you have any questions, please contact me. As always, thanks for your assistance in the marketing of our products.

Sincerely,

Judy

J. Campbell
Promotional Coordinator / 1610

/jc

cc: L. E. MacWilliams

cc: R. Donahue / McLane

1610: DK / SS / RMD

1000: J. Piscitelli

1340: J. Rago

ROUs: 1110 / 1210 / 1310 / 1710

Distribute to RJR Managers w/Chain responsibility
for chains on attached Excel spreadsheet

Note to RJR Manager:

Upon verification of shipment to retail, notify Judy (#1610) for payment distribution to account.

VAPB2G1F.DOC

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McLANE-NORTHEAST (#375878): CIGARETTE DISPLAYS BY STATE

ROUs: 1110 / 1210 / 1310 / 1710 - DISTRIBUTE TO APPROPRIATE RJR CHAIN MANAGERS

McLANE NE

JUNE: DORAL B2G1F / PROMOTION #800433

RETAIL DISTRIBUTION DATE: JUNE 8, 1998

RETAIL DISTRIBUTION DATE: JUNE 8, 1998				NUMBER OF DISPLAYS PER GROUP PER STATE												
CHAIN NAME	NO. OF STORES	#/ DISPLAY UNITS TO SHIP TO EACH ACCOUNT	TOTAL #/ DISPLAYS	CT	DE	MA	MD	ME	NH	NJ	NY	OH	PENNSYLVANIA	PA	RI	VT
A-PLUS/ SUNOCO	158	See List	190		1						3			186		
BP OIL	44	See List	47											47		
COASTAL MART	17	2	34											34		
COUNTRY FAIR	61	See List	84									8		76		
HESS MART	6	2	12											12		
HESS STATION	31	1	31											31		
STARENTERPRISE	23	1	23											23		
INDEPENDENTS & SMALL CHAINS	4	See List	5				2							3		
TOTALS	344		426	0	1	0	2	0	0	0	3	8	0	412	0	0

RJ REYNOLDS

TOBACCO COMPANY

STATE STAMPING

McLANE-NORTHEAST

#375878

DORAL B2G1F

NUMBER OF CARTONS TO STAMP BY STATE PRE-SLEEVED B2G1F PRODUCT											
DORAL B2G1F (6M)	CT	DE	MA	MD	NH	NJ	NY	OH	PA	RI	VT
LT MEN100	0	1	0	2	0	0	3	8	412	0	0
ULT LT100	0	2	0	4	0	0	6	16	824	0	0
FF BOX100	0	2	0	4	0	0	6	16	824	0	0
LT BOX100	0	2	0	4	0	0	6	16	824	0	0

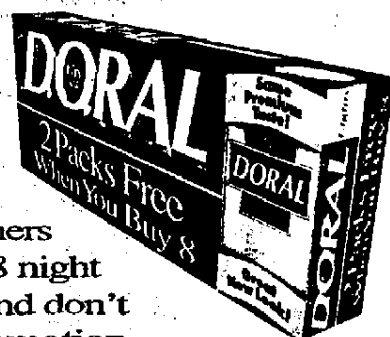
4/29/98
STAMPING.DOC

51852 8686

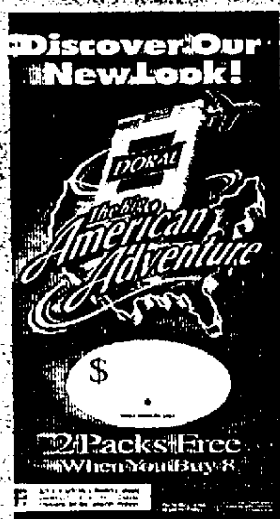
DORAL

Just Wait Until June When You Discover Our New Look, The Big American Adventure Sweepstakes, And A Buy 8 Packs Get 2 Free Promotion. You'll Be Packing Them In!

When June finally arrives, Doral made sure it brings lots of customers along with it. That's when we'll be introducing our new packaging design with the "The Big American Adventure" Sweepstakes. Your customers could be one of 10 winners of a 9 day/8 night trip to 6 great American destinations. And don't forget the Buy 8 Packs Get 2 Free Promotion.



This impactful 16" x 31" poster will help increase customer awareness along with offering more in-store advertising opportunities.

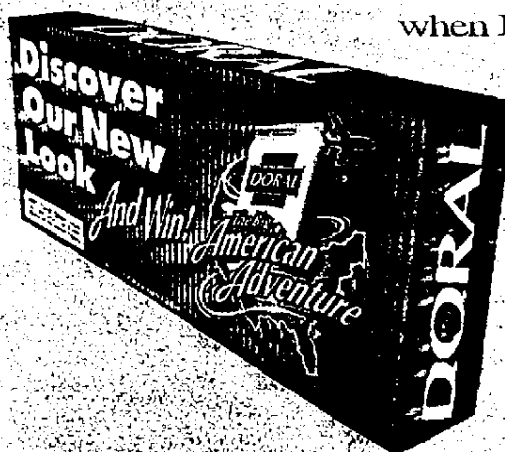


Floor Display -

- Semi-permanent floor display
- Waterfall type shelves designed to maximize presence of your promotion.



- Reversible header cards to use for regular cartons when Buy 8 Packs Get 2 Free Promotion is sold out.

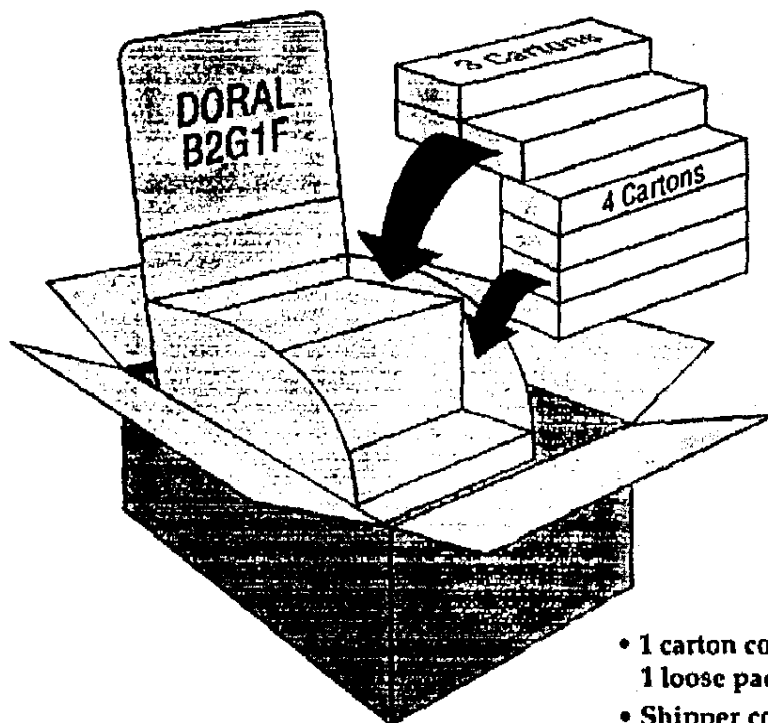


Dangler - Hangs from the ceiling over the unique floor display to call attention to this great new offer. Includes area for pricing.

SWEEPSTAKES VOID IN MA, MI, AND VA,
AND WHERE PROHIBITED BY LAW.

WHOLESALE PACKING INSTRUCTIONS**VALUE ADDED PROMOTIONS 2ND QTR. '98****June DORAL B2G1F***(Buy 2 Packs Get 1 Free—Pack Outlets)***STEPS**

1. Open DORAL B2G1F shipping case.
2. Place 7 cartons of DORAL promotional product into shipping/display case. Promotional product is in white cartons and is pre-sleeved.
3. Fold display header card down.
4. Close and tape case.
5. Ship to retailer.



- 1 carton contains 3 deals and
1 loose pack = 7 billable packs
- Shipper contains 7 cartons
 $\times 7$ billable packs
49 billable packs

Item: # 541874

Promotion Reporting Description: DOR JUN B2G1F

Brand Style	LT MEN 100	ULT LT 100	FF Box 100	LT Box 100		
Number of Cartons	1	2	2	2		

McLANE NE: DORAL B2G1F / JUNE PROMOTION #800433

RETAIL DISTRIBUTION DATE: WEEK OF JUNE 8, 1998

#/ STORES	McLANE #	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
1	548477	1		PETRO STOPPING CNTR.	ELKTON	MD		132604	58478
2	548478	1		PETRO FUEL ISLAND	ELKTON	MD		132604	714269
3	25619	2		TRAVEL PORT #141	GREENCASTLE	PA		292608	304039
4	89003	1		RAINBOW FINR FD #980	ERIE	PA		173001	284755
		5	Total						
1	900092	1	0353-0203	HESS STATION #38201	ALLENTOWN	PA	PEN	133204	126866
2	900100	1	0353-0203	HESS STATION #38202	ALLENTOWN	PA	PEN	133204	126860
3	900118	1	0353-0203	HESS STATION #38209	WHITEHALL	PA	PEN	133204	127017
4	900142	1	0353-0203	HESS STATION #38216	BENSALEM	PA	PEN	133201	779337
5	900175	1	0353-0203	HESS STATION #38250	YORK	PA	PA	173802	645527
6	900183	1	0353-0203	HESS STATION #38251	WEST LAWN	PA	PAS	173807	498329
7	900191	1	0353-0203	HESS STATION #38252	CARLISLE	PA	PA	173802	645511
8	900209	1	0353-0203	HESS STATION #38255	HARRISBURG	PA	PA	173803	82377
9	900233	1	0353-0203	HESS STATION #38258	LANCASTER	PA	PAS	173807	530118
10	900266	1	0353-0203	HESS STATION #38261	HANOVER	PA	PA	132201	226517
11	900282	1	0353-0203	HESS STATION #38263	SHAMOKIN DAM	PA		173804	596487
12	900290	1	0353-0203	HESS STATION #38267	LANCASTER	PA	PAS	173807	740916
13	900316	1	0353-0203	HESS STATION #38269	READING	PA	PAS	173807	740936
14	900324	1	0353-0203	HESS STATION #38276	WILLOW GROVE	PA	PEN	133203	523271
15	900332	1	0353-0203	HESS STATION #38277	GLENSIDE	PA		133203	127031
16	900357	1	0353-0203	HESS STATION #38279	KING OF PRUSSIA	PA	PAS	133205	524624
17	900373	1	0353-0203	HESS STATION #38281	LEWISBURG	PA	PA	173804	645662
18	900399	1	0353-0203	HESS STATION #38285	CAMP HILL	PA	PA	173802	621377
19	900407	1	0353-0203	HESS STATION #38286	BRISTOL	PA	PEN	133201	469601
20	900423	1	0353-0203	HESS STATION #38291	COATESVILLE	PA	PEN	173807	625691
21	900449	1	0353-0203	HESS STATION #38303	LEBANON	PA	PA	173803	645663
22	900456	1	0353-0203	HESS STATION #38304	QUAKERTOWN	PA	PEN	133208	604565
23	900480	1	0353-0203	HESS STATION #38307	EXTON	PA	PEN	173807	143346
24	900498	1	0353-0203	HESS STATION #38350	TREXLERTOWN	PA	PEN	133204	126938
25	900506	1	0353-0203	HESS STATION #38351	ALLENTOWN	PA	PEN	133204	126919
26	900530	1	0353-0203	HESS STATION #38354	SINKING SPRING	PA	PAS	173807	183264
27	900548	1	0353-0203	HESS STATION #38355	YORK	PA	PA	173802	645595
28	900555	1	0353-0203	HESS STATION #38356	HARRISBURG	PA	PA	173803	645654

McLANE NE: DORAL B2G1F / JUNE PROMOTION #800433

RETAIL DISTRIBUTION DATE: WEEK OF JUNE 8, 1998

#/ STORES	McLANE #	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
29	900563	1	0353-0203	HESS STATION #38357	CARLISLE	PA	PA	173802	645604
30	900571	1	0353-0203	HESS STATION #38358	CARLISLE	PA	PA	173802	645602
31	902544	1	0353-0203	HESS STATION #38254	LEMOYNE	PA	PA	173802	645512
		31	0353-0203 Total						
1	900159	2	0353-0303	HESS MART #38245	READING	PA	PEN	173807	93674
2	900431	2	0353-0303	HESS MART #38295	READING	PA	PEN	173807	963772
3	900472	2	0353-0303	HESS MART #38306	ALLENTOWN	PA	PEN	133204	126921
4	900514	2	0353-0303	HESS MART #38352	COOPERSBURG	PA	PEN	133208	126934
5	900522	2	0353-0303	HESS MART #38353	THORNDALE	PA	PEN	173807	143288
6	902759	2	0353-0303	HESS MART #38363	MACUNGIE	PA		133201	792339
		12	0353-0303 Total						
1	46722	1	0362-0100	A-PLUS LHB LTD #2	MECHANICSBURG	PA		173802	790302
		1	0362-0100 Total						
1	97675	1	0362-0101	SUNOCO A-PLUS	NEW CASTLE	DE		132606	665055
2	46078	1	0362-0101	A-PLUS 60477	POTTSVILLE	PA	PEN	173806	184742
3	46904	1	0362-0101	A-PLUS MINI #60218	PHILADELPHIA	PA	PEN	132608	778618
4	47332	1	0362-0101	A-PLUS #60471	READING	PA	PEN	173807	777394
5	47696	1	0362-0101	SUNOCO #8268	PHILADELPHIA	PA	PEN	133408	385953
6	48439	1	0362-0101	A-PLUS #60368	WAYNE	PA		133202	610057
7	49031	1	0362-0101	P&O, INC.	LANCASTER	PA	PEN	173807	181429
8	49320	1	0362-0101	A-PLUS #60451	ALLENTOWN	PA		133204	776876
9	49718	1	0362-0101	A-PLUS MINI #60214	PHILADELPHIA	PA		133206	778671
10	97303	3	0362-0101	SUNOCO #5040	READING	PA		173807	968498
11	97402	2	0362-0101	PARDOS A-PLUS	WEST CHESTER	PA		173807	284658
12	97543	1	0362-0101	SUNOCO MINI MT.#7024	DREXEL HILL	PA		133202	307190
		15	0362-0101 Total						
1	46706	2	0362-0102	JOHN CELLA D/B/A	WASHINGTONVILLE	NY	NYS	133005	368196
		2	0362-0102 Total						
1	45906	3	0362-0103	KRADEL'S M/M	BUTLER	PA		173005	631977
2	46698	1	0362-0103	VANDYS A-PLUS #60467	QUENTIN	PA		173803	776158
3	47019	2	0362-0103	A-PLUS MINI MT.60396	NEW BETHLEHEM	PA	PEN	173005	844296
4	47373	1	0362-0103	A-PLUS 60303	HARRISBURG	PA		173803	776228
5	47456	1	0362-0103	APLUS/SUN COOP 7379	PITTSBURGH	PA	PEN	173202	63275

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#/ STORES	McLANE #	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	STATE TAX	S/REP	RJR#
6	47498	1	0362-0103	VANDY'S A-PLUS #2	CAMP HILL	PA	173802	775365
7	47662	1	0362-0103	JORDEN'S A PLUS	PITTSBURGH	PA	173204	661913
8	47738	2	0362-0103	A-PLUS LHB LIMITED	CAMP HILL	PA	173802	765433
9	48165	1	0362-0103	SALIBA A-PLUS	CONNELLSVILLE	PA	173203	846917
10	48306	1	0362-0103	A-PLUS EXPRESS #7361	ALQUIPPA	PA	173006	520760
11	48603	2	0362-0103	APLUS EXPRESS	INDIANA	PA	173005	688938
12	49015	1	0362-0103	A PLUS #60567	PITTSBURGH	PA	173202	337598
13	49049	1	0362-0103	A PLUS #60545	WASHINGTON	PA	173206	632426
14	49247	1	0362-0103	DAW A PLUS	JEANNETTE	PA PEN	173203	845660
15	49254	1	0362-0103	A-PLUS #60423	BROWNSVILLE	PA	173201	337894
16	49338	1	0362-0103	A PLUS MINI MART	UNIONTOWN	PA	173201	661595
17	49353	3	0362-0103	A-PLUS 60297	SUNBURY	PA	173804	775476
18	49486	1	0362-0103	A-PLUS 60302	HARRISBURG	PA	173803	776229
19	49510	1	0362-0103	A-PLUS 60307	HARRISBURG	PA	173803	180277
20	49775	1	0362-0103	FALOONS A PLUS 60482	GETTYSBURG	PA	173802	37507
21	556057	1	0362-0103	A-PLUS #60402	ERIE	PA	173001	441824
		28	0362-0103 Total					
1	1751	2	0362-0201	A-PLUS COOP #7200	PHILADELPHIA	PA	133408	960373
2	40709	2	0362-0201	A-PLUS COOP #7309	ALLENTOWN	PA PEN	133204	183598
3	40758	2	0362-0201	A-PLUS COOP #7497	LANSDALE	PA PEN	133203	277587
4	40766	1	0362-0201	A-PLUS COOP #7496	WYOMISSING	PA PEN	173807	183271
5	40857	2	0362-0201	A-PLUS COOP #7349	PHILADELPHIA	PA PEN	133408	778778
6	40972	1	0362-0201	A-PLUS COOP #7315	BERWYN	PA	173807	625574
7	40980	2	0362-0201	A-PLUS COOP #7310	BUTZTOWN	PA PEN	133204	776722
8	41178	1	0362-0201	A-PLUS COOP #7350	READING	PA PEN	173807	776551
9	41210	2	0362-0201	A-PLUS COOP #7335	PHILADELPHIA	PA	133409	393478
10	42010	2	0362-0201	A-PLUS COOP #7300	BALA CYNWYD	PA	133202	597670
11	42622	1	0362-0201	A-PLUS COOP #7490	WEST HAZLETON	PA PEN	173806	777064
12	42846	2	0362-0201	A-PLUS COOP #7312	REAMSTOWN	PA	173803	620806
13	42911	1	0362-0201	A-PLUS COOP #7425	LANCASTER	PA PEN	173807	775492
14	43000	2	0362-0201	A-PLUS COOP #7403	PHOENIXVILLE	PA	133205	378518
15	43059	2	0362-0201	A-PLUS COOP #7322	NORTH WALES	PA PEN	133203	452469
16	43109	1	0362-0201	A-PLUS COOP #7316	WYOMISSING	PA PEN	173807	776419

McLANE NE: DORAL B2G1F / JUNE PROMOTION #800433

RETAIL DISTRIBUTION DATE: WEEK OF JUNE 8, 1998

#/ STORES	#/ McLANE #	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
17	43380	1	0362-0201	A-PLUS COOP #7307	BREINIGSVILLE	PA		173806	776558
18	43455	2	0362-0201	A-PLUS COOP #7319	PROSPECT PARK	PA		132607	568701
19	43612	2	0362-0201	A-PLUS COOP #7304	ALLENTOWN	PA		133204	618178
20	43703	1	0362-0201	A-PLUS COOP #7321	READING	PA		173807	454921
21	43760	2	0362-0201	A-PLUS COOP #7406	WARMINSTER	PA		133203	126973
22	43778	1	0362-0201	A-PLUS COOP #7511	WEST CHESTER	PA		173807	610121
23	43851	2	0362-0201	A-PLUS COOP #7189	ALLENTOWN	PA		133204	606432
24	43968	2	0362-0201	A-PLUS COOP #7194	PHILADELPHIA	PA		133207	21833
25	44032	2	0362-0201	A-PLUS COOP #7205	KING OF PRUSSIA	PA		133205	778949
26	44701	1	0362-0201	A-PLUS COOP #7504	READING	PA		173807	663800
27	44750	2	0362-0201	A-PLUS COOP #7505	PHILADELPHIA	PA		133206	666052
28	44818	1	0362-0201	A-PLUS COOP #7142	LANCASTER	PA		173807	492926
29	44875	2	0362-0201	A-PLUS COOP #7148	SPRING CITY	PA		133205	702012
30	44909	1	0362-0201	A-PLUS COOP #7149	READING	PA		173807	668495
31	97444	2	0362-0201	A-PLUS COOP #6021	BALA CYNWYD	PA		133202	200511
32	97527	1	0362-0201	A-PLUS COOP #7039	EXTON	PA		173807	590450
		51	0362-0201 Total						
1	10389	1	0362-0203	A-PLUS COOP #7176	AMBRIDGE	PA	PEN	173004	845003
2	40550	1	0362-0203	A-PLUS COOP #7374	WHITE HALL	PA	PEN	173202	845710
3	40568	1	0362-0203	A-PLUS COOP #7353	MILLVALE	PA	PEN	173207	844857
4	40618	1	0362-0203	A-PLUS COOP #7485	PITTSBURGH	PA	PEN	173207	337077
5	40626	1	0362-0203	A-PLUS COOP #7476	PITTSBURGH	PA	PEN	173202	845514
6	40634	1	0362-0203	A-PLUS COOP #7375	PITTSBURGH	PA	PEN	173202	845556
7	40659	1	0362-0203	A-PLUS COOP #7371	SCOTTDALE	PA		173203	765996
8	40667	1	0362-0203	A-PLUS COOP #7503	GREENSBURG	PA	PEN	173203	174204
9	41004	1	0362-0203	A-PLUS COOP #7501	E PITTSBURGH	PA	PEN	173204	500779
10	41079	1	0362-0203	A-PLUS COOP #7423	NEW KENSINGTON	PA	PEN	173005	947628
11	41095	1	0362-0203	A-PLUS COOP #7422	YORK	PA		173802	282653
12	41665	1	0362-0203	A-PLUS COOP #7380	JOHNSTOWN	PA	PEN	173805	738752
13	41673	1	0362-0203	A-PLUS COOP #7356	NEW CASTLE	PA	PEN	173004	844207
14	41715	1	0362-0203	A-PLUS COOP #7373	LOCK HAVEN	PA		173804	775563
15	42713	1	0362-0203	A-PLUS COOP #7430	CRAFTON	PA	PEN	173007	845522
16	42770	1	0362-0203	A-PLUS COOP #7355	BUTLER	PA	PEN	173005	381930

McLANE NE: DORAL B2G1F / JUNE PROMOTION #800433

RETAIL DISTRIBUTION DATE: WEEK OF JUNE 8, 1998

#/ STORES	McLANE #	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	STATE TAX	S/REP	RJR#
17	42994	1	0362-0203	APLUS COOP #7484	ALLENWOOD	PA	173804	683436
18	43117	1	0362-0203	A-PLUS COOP #7362	MARS	PA	173004	734882
19	43356	1	0362-0203	A-PLUS COOP #7486	STATE COLLEGE	PA	173805	766170
20	43562	1	0362-0203	A-PLUS COOP #7173	HARRISBURG	PA	173803	776198
21	43802	2	0362-0203	A-PLUS COOP #7177	YORK	PA	173802	586279
22	43869	1	0362-0203	A-PLUS COOP #7372	SWISSVALE	PA PEN	173207	336955
23	44073	2	0362-0203	A-PLUS COOP #7216	FAYETTEVILLE	PA	292608	776087
24	44107	1	0362-0203	A-PLUS COOP #7421	NEW KENSINGTON	PA PEN	173005	845038
25	44180	1	0362-0203	A-PLUS COOP #7359	GIBSONIA	PA	173004	436867
26	44198	1	0362-0203	A-PLUS COOP #7358	CORAOPOLIS	PA	173006	520762
27	44206	1	0362-0203	A-PLUS COOP #7428	NO. HUNTINGTON	PA	173203	447190
28	44255	1	0362-0203	A-PLUS COOP #7427	PITTSBURGH	PA	173202	520744
29	44610	1	0362-0203	A-PLUS COOP #7135	BEAVER	PA PEN	173004	335859
30	44768	1	0362-0203	A-PLUS COOP #7508	BRIDGEVILLE	PA	173206	674695
31	44800	1	0362-0203	A-PLUS COOP #7139	GLENSHAW	PA PEN	173207	845515
32	44826	1	0362-0203	A-PLUS COOP #7144	PITTSBURGH	PA	173207	845840
33	44990	1	0362-0203	A-PLUS COOP #7197	PITTSBURGH	PA PEN	173204	845452
34	48306	1	0362-0203	A-PLUS #7234	ALQUIPPA	PA	173006	809034
35	96297	1	0362-0203	A-PLUS COOP #6969	WEXFORD	PA	173004	844932
36	97014	1	0362-0203	A-PLUS COOP #6962	GREENSBURG	PA	173203	559237
37	97022	1	0362-0203	A-PLUS COOP #6970	PITTSBURGH	PA	173207	845087
38	97451	1	0362-0203	A-PLUS COOP #6950	ALLISON PARK	PA	173004	336253
39	97493	1	0362-0203	A-PLUS COOP #6967	NORTH VERSAILLE	PA	173204	907261
40	97501	1	0362-0203	A-PLUS COOP #6968	PENN HILLS	PA	173207	844942
41		1	0362-0203	A-PLUS COOP #7228	JOHNSTOWN	PA	173805	790328
		43	0362-0203 Total					
1	41202	1	0362-0301	SUNOCO COOP #7494	KING OF PRUSSIA	PA PEN	133205	90409
2	42663	1	0362-0301	SUNOCO COOP #7392	SHARON HILL	PA	132607	779500
3	42671	1	0362-0301	SUNOCO COOP #7495	MEDIA	PA	132607	509837
4	42689	1	0362-0301	SUNOCO COOP #7323	CLIFTON HEIGHTS	PA	133202	779501
5	42705	1	0362-0301	SUNOCO COOP #7489	LANDISVILLE	PA PEN	173803	777402
6	42812	1	0362-0301	SUNOCO COOP #7317	COATESVILLE	PA	173807	779508
7	42853	1	0362-0301	SUNOCO COOP #7492	EPHRATA	PA PEN	173803	73990

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#/ STORES	McLANE #	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR#
8	42879	1	0362-0301	SUNOCO COOP #7351	COLUMBIA	PA	PEN	173802	518830
9	43034	1	0362-0301	SUNOCO COOP #7498	AMBLER	PA		133203	672998
10	44883	1	0362-0301	SUNOCO COOP #7154	WEST CHESTER	PA		173807	745904
11	96388	1	0362-0301	SUNOCO COOP #7019	WEST CHESTER	PA		173807	611887
		11	0362-0301 Total						
1	43950	1	0362-0302	SUNOCO COOP #7183	MONROE	NY		133005	735306
		1	0362-0302 Total						
1	41244	1	0362-0303	SUNOCO COOP #7169	BELLE VERNON	PA		173202	896446
2	41665	1	0362-0303	SUNOCO COOP #7433	JOHNSTOWN	PA		173805	520754
3	42176	1	0362-0303	SUNOCO COOP #7478	ALTOONA	PA		173805	520750
4	42192	1	0362-0303	SUNOCO COOP #7411	KITTANNING	PA	PEN	173005	521312
5	42861	1	0362-0303	SUNOCO COOP #7479	ANNVILLE	PA		173803	309264
6	42895	1	0362-0303	SUNOCO COOP #7483	YORK	PA		173802	74771
7	42937	1	0362-0303	SUNOCO COOP #7408	HERSHEY	PA		173803	309258
8	43141	1	0362-0303	SUNOCO COOP #7432	SHIPPENSBURG	PA		173802	521777
9	43331	1	0362-0303	SUNOCO COOP #7413	MOUNT PLEASANT	PA		173203	521337
10	43570	1	0362-0303	SUNOCO COOP #7434	LEWISTOWN	PA		173804	581837
11	43901	1	0362-0303	SUNOCO COOP #7103	ARNOLD	PA		173005	655357
12	44016	1	0362-0303	SUNOCO COOP #7209	LATROBE	PA		173203	638714
13	44313	1	0362-0303	SUNOCO COOP #7481	NEW STANTON	PA		173203	435130
14	44321	1	0362-0303	SUNOCO COOP #7419	UNIONTOWN	PA		173201	614147
15	44347	1	0362-0303	SUNOCO COOP #7414	BELLEVUE	PA		173007	320566
16	44404	1	0362-0303	SUNOCO COOP #7477	GREENSBURG	PA		173203	417858
17	44412	1	0362-0303	SUNOCO COOP #7416	PITTSBURGH	PA		173207	651827
18	44651	1	0362-0303	SUNOCO COOP #7480	LATROBE	PA		173203	686234
19	44693	1	0362-0303	SUNOCO COOP #7125	BEAVER	PA		173004	667986
20	97048	1	0362-0303	SUNOCO COOP #6961	GLENSHAW	PA		173207	844934
21	97519	1	0362-0303	SUNOCO COOP #6966	NATRONA HTS	PA		173005	844341
		21	0362-0303 Total						

51852 8694

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#/ STORES	McLANE #	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	STATE TAX	S/REP	RJR#
1	18218	1	0362-0401	SUNOCO COOP TPK 7092	BOWMANSVILLE	PA	173807	521735
2	18226	1	0362-0401	SUNOCO COOP TPK 7093	ELVERSON	PA	173807	397219
3	18309	1	0362-0401	SUNOCO COOP TPK 7087	WESCOSVILLE	PA	133204	521734
4	18317	1	0362-0401	SUNOCO COOP TPK 7088	JIM THORPE	PA	173806	672683
		4	0362-0401 Total					
1	18192	1	0362-0403	SUNOCO COOP TPK 7090	MIDDLETOWN	PA	173803	674240
2	18200	1	0362-0403	SUNOCO COOP TPK 7091	ELIZABETHTOWN	PA	173803	660779
3	18242	1	0362-0403	SUNOCO COOP TPK 7095	VERONA	PA	173207	655923
4	18259	1	0362-0403	SUNOCO COOP TPK 7096	WARRENDALE	PA	173004	649376
5	18267	1	0362-0403	SUNOCO COOP TPK 7083	ROCHESTER	PA	173004	649115
6	18325	1	0362-0403	SUNOCO COOP TPK 7089	HUNKER	PA	173203	688932
7	18333	1	0362-0403	SUNOCO COOP TPK 7079	BEDFORD	PA	173801	415993
8	18341	1	0362-0403	SUNOCO COOP TPK 7076	SOMERSET	PA	173801	415999
9	18358	1	0362-0403	SUNOCO COOP TPK 7077	SOMERSET	PA	173801	415990
10	18366	1	0362-0403	SUNOCO COOP TPK 7078	BEDFORD	PA	173801	415992
11	18374	1	0362-0403	SUNOCO COOP TPK 7080	WATERFALL	PA	173805	745905
12	18382	1	0362-0403	SUNOCO COOP TPK 7081	NEWBURG	PA	173805	402559
13	18390	1	0362-0403	SUNOCO COOP TPK 7082	PLAINFIELD	PA	173802	402564
		13	0362-0403 Total					
1	700013	1	1114-1000	BP #07001	PITTSBURGH	PA	173007	372526
2	700021	1	1114-1000	BP #07003	SEWICKLEY	PA	173004	550681
3	700039	1	1114-1000	BP #07005	PITTSBURGH	PA	173202	903537
4	700047	2	1114-1000	BP #07007	CORAOPOLIS	PA	173006	44966
5	700054	1	1114-1000	BP #07013	CORAOPOLIS	PA	173006	509386
6	700062	1	1114-1000	BP #07029	ERIE	PA	173001	39938
7	700070	1	1114-1000	BP #07034	ERIE	PA	173001	706636
8	700088	1	1114-1000	BP #07043	MEADVILLE	PA	173001	840746
9	700096	1	1114-1000	BP #07047	BETHEL PARK	PA	173202	40053
10	700104	1	1114-1000	BP #07049	BUTLER	PA	173005	302209
11	700112	1	1114-1000	BP #07052	MARS	PA	173004	88385
12	700120	1	1114-1000	BP #07076	ERIE	PA	173001	168778
13	700138	1	1114-1000	BP #07089	OAKDALE	PA	173206	620438
14	700146	1	1114-1000	BP #07100	NATRONA HTS	PA	173005	536698

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#/ STORES	McLANE #	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	STATE TAX	S/REP	RJR#
15	700153	1	1114-1000	BP #07106	AMBRIDGE	PA	173004	524967
16	700161	1	1114-1000	BP #07158	MC MURRAY	PA	173206	291467
17	700179	1	1114-1000	BP #07159	PITTSBURGH	PA	173204	901689
18	700187	1	1114-1000	BP #07180	MILLVALE	PA	173207	638733
19	700195	1	1114-1000	BP #07183	GROVE CITY	PA	173004	346227
20	700203	1	1114-1000	BP #07192	MC KEES ROCKS	PA	173007	547119
21	700211	2	1114-1000	BP #07211	CANONSBURG	PA	173206	46836
22	700229	1	1114-1000	BP #07282	ERIE	PA	173001	289968
23	700237	1	1114-1000	BP #07288	CARNEGIE	PA	173007	529108
24	700245	1	1114-1000	BP #07289	WEXFORD	PA	173004	31776
25	700252	1	1114-1000	BP #07297	WASHINGTON	PA	173206	963910
26	700260	1	1114-1000	BP #00938	SWISSVALE	PA	173207	467591
27	700278	1	1114-1000	BP #00986	MONROEVILLE	PA	173204	460233
28	700286	1	1114-1000	BP #00999	NEW KENSINGTON	PA	173005	697369
29	700294	2	1114-1000	BP #01000	PITTSBURGH	PA	173007	62724
30	700302	1	1114-1000	BP #01067	WEST MIFFLIN	PA	173202	72504
31	700310	1	1114-1000	BP #01340	ERIE	PA	173001	310730
32	700328	1	1114-1000	BP #01988	MOUNT LEBANON	PA	173007	40055
33	700369	1	1114-1000	BP #07300	ERIE	PA	173001	840877
34	700377	1	1114-1000	BP #07315	PITTSBURGH	PA	173007	517045
35	700385	1	1114-1000	BP #07331	ERIE	PA	173001	511971
36	700393	1	1114-1000	BP #07335	VERONA	PA	173207	638804
37	700401	1	1114-1000	BP #07338	PITTSBURGH	PA	173007	266029
38	700419	1	1114-1000	BP #07411	WASHINGTON	PA	173206	535772
39	700427	1	1114-1000	BP #07614	WASHINGTON	PA	173206	846867
40	700435	1	1114-1000	BP #57102	LOWER BURRELL	PA	173005	844248
41	700443	1	1114-1000	BP #57119	MONROEVILLE	PA	173204	337070
42	700450	1	1114-1000	BP #57301	PITTSBURGH	PA	173207	233518
43	700468	1	1114-1000	BP #57427	BRIDGEVILLE	PA	173206	268936
44	700518	1	1114-1000	BP #07110	NEW CASTLE	PA	173004	763918
		47	1114-1000 Total					

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#/ STORES	McLANE #	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	STATE TAX	S/REP	RJR#
1	650002	1	1327-0300	STARENTERPRISE #3354	KING OF PRUSSIA	PA	133205	683122
2	650010	1	1327-0300	STARENTERPRISE #3307	BROOKHAVEN	PA	132607	558517
3	650028	1	1327-0300	STARENTERPRISE #3310	SPRINGFIELD	PA	133202	255088
4	650036	1	1327-0300	STARENTERPRISE #3326	LEVITTOWN	PA	133201	681999
5	650044	1	1327-0300	STARENTERPRISE #3329	WARMINSTER	PA	133203	343734
6	650069	1	1327-0300	STARENTERPRISE #3337	AMBLER	PA	133203	394614
7	650077	1	1327-0300	STARENTERPRISE #3349	LEVITTOWN	PA	133201	484814
8	650085	1	1327-0300	STARENTERPRISE #3500	PHILADELPHIA	PA	133206	87338
9	650101	1	1327-0300	STARENTERPRISE #3504	DOYLESTOWN	PA	133208	562881
10	650119	1	1327-0300	STARENTERPRISE #3519	PHILADELPHIA	PA	133207	228623
11	650127	1	1327-0300	STARENTERPRISE #3506	DOYLESTOWN	PA	133208	230413
12	650135	1	1327-0300	STARENTERPRISE #3508	PHILADELPHIA	PA	133207	191723
13	650143	1	1327-0300	STARENTERPRISE #3509	ALLENTOWN	PA	133204	226838
14	650150	1	1327-0300	STARENTERPRISE #3510	ALLENTOWN	PA	133204	223202
15	650168	1	1327-0300	STARENTERPRISE #3511	COOPERSBURG	PA	133208	305502
16	650176	1	1327-0300	STARENTERPRISE #3514	NORRISTOWN	PA	133205	320697
17	650192	1	1327-0300	STARENTERPRISE #3516	LEVITTOWN	PA	133201	798715
18	650200	1	1327-0300	STARENTERPRISE #3520	PHOENIXVILLE	PA	133205	610130
19	650218	1	1327-0300	STARENTERPRISE #3521	COATESVILLE	PA	173807	15002
20	650226	1	1327-0300	STARENTERPRISE #3539	PHILADELPHIA	PA	133206	87334
21	650234	1	1327-0300	STARENTERPRISE #3554	LANGHORNE	PA	133201	241566
22	650242	1	1327-0300	STARENTERPRISE #3560	THORNDALE	PA	173807	254660
23	650275	1	1327-0300	STARENTERPRISE #3564	PHILADELPHIA	PA	133206	287792
		23	1327-0300 Total					
1	33019	2	1906-1404	COASTAL MART 7401	LEWISBURG	PA	173804	182231
2	33027	2	1906-1404	COASTAL MART 7402	SELINSGROVE	PA	173804	621300
3	33043	2	1906-1404	COASTAL MART 7404	WEST MILTON	PA	173804	776295
4	33050	2	1906-1404	COASTAL MART 7405	MIDDLEBURG	PA	173804	182483
5	33068	2	1906-1404	COASTAL MART 7406	MIFFLINBURG	PA	173804	182470
6	33092	2	1906-1404	COASTAL MART 7409	MILTON	PA	173804	182207
7	33126	2	1906-1404	COASTAL MART 7412	MONTANDON	PA	173804	775909
8	33134	2	1906-1404	COASTAL MART 7413	NORTHUMBERLND	PA	173804	776006
9	33159	2	1906-1404	COASTAL MART 7415	ELYSBURG	PA	173804	464027

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#/ STORES	McLANE #	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	STATE TAX	S/REP	RJR#
10	33167	2	1906-1404	COASTAL MART 7416	SUNBURY	PA	173804	776226
11	33209	2	1906-1404	COASTAL MART 7420	HERNDON	PA	173804	45529
12	33225	2	1906-1404	COASTAL MART 7422	TREVORTON	PA	173804	464015
13	33241	2	1906-1404	COASTAL MART 7424	MT PLEASANT MILLS	PA	173804	776231
14	33258	2	1906-1404	COASTAL MART 7425	MILTON	PA	173804	66910
15	33274	2	1906-1404	COASTAL MART 7427	MONTGOMERY	PA	173804	50865
16	33282	2	1906-1404	COASTAL MART 7428	SOUTH WILLIAMSP	PA	173804	490408
17	33290	2	1906-1404	COASTAL MART 7431	WILLIAMSPORT	PA	173804	716776
		34	1906-1404 Total					
1	88609	1	1945-0000	COUNTRY FAIR #60	NILES	OH	173002	416233
2	88674	1	1945-0000	COUNTRY FAIR #67	MINERAL RIDGE	OH	173003	843915
3	88682	1	1945-0000	COUNTRY FAIR #68	AUSTINTOWN	OH	173003	843730
4	88716	1	1945-0000	COUNTRY FAIR #71	HUBBARD	OH	173003	221018
5	88740	1	1945-0000	COUNTRY FAIR #74	WARREN	OH	173002	220606
6	88856	2	1945-0000	COUNTRY FAIR #85	WARREN	OH	173002	48192
7	88948	1	1945-0000	COUNTRY FAIR #94	YOUNGSTOWN	OH	173008	306372
8	88013	4	1945-0000	COUNTRY FAIR #1	ERIE	PA	173001	27380
9	88021	2	1945-0000	COUNTRY FAIR #2	ERIE	PA	173001	399315
10	88054	1	1945-0000	COUNTRY FAIR #5	ERIE	PA	173001	399312
11	88096	1	1945-0000	COUNTRY FAIR #9	SHARON	PA	173004	554691
12	88112	1	1945-0000	COUNTRY FAIR #11	WESLEYVILLE	PA	173001	399311
13	88120	1	1945-0000	COUNTRY FAIR #12	WATERFORD	PA	173001	399011
14	88138	1	1945-0000	COUNTRY FAIR #13	GIRARD	PA	173001	399121
15	88146	1	1945-0000	COUNTRY FAIR #14	ERIE	PA	173001	399141
16	88178	1	1945-0000	COUNTRY FAIR #18	FAIRVIEW	PA	173001	653511
17	88203	2	1945-0000	COUNTRY FAIR #8	TITUSVILLE	PA	173001	681631
18	88211	1	1945-0000	COUNTRY FAIR #21	FRANKLIN	PA	173001	221391
19	88229	1	1945-0000	COUNTRY FAIR #22	CONNEAUT LAKE	PA	173001	399146
20	88237	1	1945-0000	COUNTRY FAIR #23	ERIE	PA	173001	399149
21	88245	1	1945-0000	COUNTRY FAIR #24	ERIE	PA	173001	399287
22	88252	1	1945-0000	COUNTRY FAIR #25	ERIE	PA	173001	304674
23	88260	1	1945-0000	COUNTRY FAIR #26	ALBION	PA	173001	666960
24	88278	1	1945-0000	COUNTRY FAIR #27	ERIE	PA	173001	424929

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#/ STORES	McLANE #	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	STATE TAX	S/REP	RJR#
25	88302	1	1945-0000	COUNTRY FAIR #30	MEADVILLE	PA	173001	297551
26	88310	4	1945-0000	COUNTRY FAIR #31	CORRY	PA	173001	399214
27	88328	1	1945-0000	COUNTRY FAIR #32	ERIE	PA	173001	764587
28	88336	1	1945-0000	COUNTRY FAIR #33	ERIE	PA	173001	764553
29	88344	1	1945-0000	COUNTRY FAIR #34	SHARPSVILLE	PA	173004	843784
30	88351	1	1945-0000	COUNTRY FAIR #35	ERIE	PA	173001	698428
31	88369	1	1945-0000	COUNTRY FAIR #36	SHIPPENVILLE	PA	173005	175107
32	88377	1	1945-0000	COUNTRY FAIR #37	SAEGERTOWN	PA	173001	399124
33	88393	1	1945-0000	COUNTRY FAIR #39	GIRARD	PA	173001	840625
34	88401	1	1945-0000	COUNTRY FAIR #40	ERIE	PA	173001	591733
35	88427	1	1945-0000	COUNTRY FAIR #42	EDINBORO	PA	173001	399091
36	88435	1	1945-0000	COUNTRY FAIR #43	ERIE	PA	173001	665290
37	88443	1	1945-0000	COUNTRY FAIR #44	GROVE CITY	PA	173004	704478
38	88450	2	1945-0000	COUNTRY FAIR #45	LINESVILLE	PA	173001	478510
39	88468	1	1945-0000	COUNTRY FAIR #46	MC KEAN	PA	173001	704477
40	88476	3	1945-0000	COUNTRY FAIR #47	OIL CITY	PA	173001	221369
41	88484	1	1945-0000	COUNTRY FAIR #48	ERIE	PA	173001	257138
42	88492	1	1945-0000	COUNTRY FAIR #49	ERIE	PA	173001	901191
43	88500	1	1945-0000	COUNTRY FAIR #50	ERIE	PA	173001	901192
44	88526	1	1945-0000	COUNTRY FAIR #52	ERIE	PA	173001	591736
45	88559	2	1945-0000	COUNTRY FAIR #55	MEADVILLE	PA	173001	399090
46	88567	1	1945-0000	COUNTRY FAIR #56	ERIE	PA	173001	478517
47	88583	1	1945-0000	COUNTRY FAIR #58	COCHRANTON	PA	173001	843818
48	88591	4	1945-0000	COUNTRY FAIR #59	ERIE	PA	173001	81901
49	88625	2	1945-0000	COUNTRY FAIR #62	GREENVILLE	PA	173001	732305
50	88815	1	1945-0000	COUNTRY FAIR #81	ERIE	PA	173001	532392
51	88831	2	1945-0000	COUNTRY FAIR #83	ERIE	PA	173001	202391
52	88849	1	1945-0000	COUNTRY FAIR #84	ERIE	PA	173001	550049
53	88864	2	1945-0000	COUNTRY FAIR #86	NEW CASTLE	PA	173004	843859
54	88914	3	1945-0000	COUNTRY FAIR #91	ERIE	PA	173001	20331
55	88922	2	1945-0000	COUNTRY FAIR #92	MERCER	PA	173004	23296
56	88930	1	1945-0000	COUNTRY FAIR #93	GROVE CITY	PA	173004	502795
57	88955	1	1945-0000	COUNTRY FAIR #95	UNION CITY	PA	173001	511993

McLANE NE: DORAL B2G1F / JUNE PROMOTION #800433

RETAIL DISTRIBUTION DATE: WEEK OF JUNE 8, 1998

#/ STORES	McLANE #	#/ DISPLAYS	CHAIN-ID	ACCOUNT NAME	CITY	STATE TAX	S/REP	RJR#
58	88963	1	1945-0000	COUNTRY FAIR #96	ERIE	PA	173001	532396
59	88971	2	1945-0000	COUNTRY FAIR #97	ERIE	PA	173001	535558
60	88989	1	1945-0000	COUNTRY FAIR #98	ERIE	PA	173001	533285
61	88997	1	1945-0000	COUNTRY FAIR #99	NEW CASTLE	PA	173004	844058
		84	1945-0000 Total					
		426	Grand Total					